



TRU-GARD™ MAKING WORKPLACES SAFER – SPRING 2022

You'd be forgiven for thinking time has stood still for the past couple of years, while we all languished in some kind of bizarre Covid limbo. But New Zealand is now emerging from its closed borders and pandemic traffic light system, so stand back because it's time for take-off. Here at Tru-Bilt we've been preparing for this moment forever and we are ready to fly! We've made several changes to the way we do business to accommodate our return to normal; setting a standard that is in fact 'well above-normal', with exceptional workmanship, quality New Zealand made products and fast service. Check out the latest news from Tru-Bilt Industries – there's a lot going on!

Meet our new business partner in New Zealand – leading safety provider, Vanguard Group

In case you didn't catch our July announcement – there's been a change to the way we supply Tru-Gard™ to the New Zealand market.

Tru-Bilt Industries and [Vanguard Group](#) have joined forces to provide a business partnership in which Vanguard is now the exclusive retail supplier of Tru-Gard™ safety products within New Zealand.

The partnership was formed to achieve a joint vision of making New Zealand workplaces safer. Vanguard has already been selling Tru-Gard™ for more than a decade and has expert knowledge of pedestrian and traffic safety systems in workplaces. Their strong understanding of the regulatory environment, individual business requirements and overall solution-based traffic management designs, made them the right fit for Tru-Bilt and its existing customer base.

By drawing on Vanguard's wide knowledge and experience in Tru-Gard™ sales consultation it allows the Tru-Bilt team to concentrate on complete manufacturing capacity, world-leading R&D, innovative product design and responsible environmental sustainability for the future. This collaboration brings together those respective strengths to provide greater workplace safety on a national scale and benefit our combined clientele.

Meet Craig McLean from Vanguard and find out more about the new strategic partnership in this news video.



Adaptable Tru-Gard™ Hand Rail – it's not only restricted to concrete groundwork

Here's something different – this Tru-Gard™ Hand Rail has been fixed to timber decking instead of the usual concrete foundation. Our client, a fruit packhouse in Te Puke, came to us with a plan for making their warehouse Portacom safer by constructing a raised deck to the height of the personnel doors. The two-fold objective was to eliminate the 'sudden drop' for staff members exiting the office, while also addressing the hazard of walking directly into the path of traffic. Of



course another drop-off was created at the edge of the decking, but this was easier to deal with by installing a visual and physical barrier in the form of a safety hand rail. No product changes were required for this application and the installation process remained the same, with only a minor change to the fixings. The concrete screw bolts that are normally used to fix the posts to the ground were swapped out with M10 coach screws. These super-strong, galvanized screws are specifically designed for solid wood applications, with a substantial thread that is more weighty and robust than regular wood screws.

Tru-Gard™ Hand Rail is a light-weight barrier system that's ideal for walkway navigation, visual partitioning, height safety, pedestrian stability and general separation of workplace vehicles and staff.

Find out more: [Tru-Gard™ Hand Rail](#)

One of the most common and dangerous workplace hazards – the exposed office door

Here is a frequent problem we see at work sites everywhere and it's a big safety risk for foot traffic in busy industrial areas.

Similar to the situation above, our client's main office door was opening directly into their workplace traffic zone. Their pedestrian walkway blended in with a driveway for forklifts, light vehicles and heavy transport. High volumes of traffic combined with a dangerous blind corner was just a recipe for disaster and the painted yellow lines were not enough to mitigate the risk of serious injury or death if there was a collision.



Our recommendation to this client was to install Tru-Gard™ Certified Safety Barrier, with 910mmH posts and double rails to protect pedestrians coming and going through the office door as well as guiding them around the immediate perimeter of the office, keeping them from wandering into the line of traffic.

A fine example of Tru-Gard™ making workplaces safer! Here's more information about [Tru-Gard™ Safety Barrier](#)



Tru-Gard™ making workplaces safer

A sneak peak at NZ Post's new Super Depot in Wellington – complete with Tru-Gard™

Construction of a new 'super depot' for parcels in Grenada, Wellington, is almost complete and the massive processing centre will be opening soon. NZ Post has invested \$millions into both the 10440m² processing floor and the latest global technology for sorting and scanning parcels at a faster rate than ever before. This significant investment prepares them well for exponential growth in the online shopping industry, now and in the future.

Within this wonderful sea of red you may be able to spot the odd splash of 'safety yellow' about the place! We're very proud to have supplied a range of Tru-Gard™ Certified Safety Barriers and Bollards for this project. With hundreds of staff required to run the vast processing centre, there's going to be a lot of human resources to protect! And we're sure you'll agree with us, that during the course of getting all those treasured online purchases to our doors and mailboxes, every worker in the process should be kept safe from harm. That's why it's so great to see quality traffic safety measures in place, not only at this site, but at all NZ Post sites nationwide.

Photo source: Robert Keenan, NZ Post

[Click here for more photos!](#)



New Tru-Gard warehouse in New South Wales - we're nearly ready to roll!

When you've got workplace safety hazards to deal with, you want to do it right away, not have to wait long periods for the gear to arrive. So we've got great news for our Australian customers! We've contracted a new storage warehouse in Eastern Creek, New South Wales. From this location we will be able to provide prompt supply of Tru-Gard™ safety products around Australia, rather than waiting several weeks for seafreight shipments to be delivered from New Zealand. Now we'll be able to get Tru-Gard™ products to you within a matter of days! We've just shipped our first container of stock to Sydney and this will be ready for dispatch from our new site by second-half October. The improved efficiency will make Australian workplaces safer, faster!



Tru-Gard™ making workplaces safer

A changing of the guard at Tru-Bilt – goodbye Emma, hello Kate!

With heavy hearts we say farewell the amazing Emma Pollitt, our multi-talented customer service specialist who has competently kept the wheels turning at Tru-Bilt for almost 5 years. These are very big shoes to fill, but we think we've got it covered. Tru-Gard™ customer service and sales support administration will now become the realm of Kate McConnell, who we were very excited to welcome into the team in early September. We're sure it will be a seamless transition from Emma to Kate, since both are highly competent, super efficient and able to manage enquiries with ease. They even look a bit alike, so we think you'll hardly know the difference. Feel free to pick up the phone and say hello to Kate, she's here and ready to help! Phone 0800 144 999 or info@tru-bilt.co.nz.



Kate McConnell (left), Emma Pollitt (right)

Involvement with NZ Institute of Safety Management opens doors in the H&S sector

Did you know that Tru-Bilt is a corporate sponsor of NZISM? The New Zealand Institute of Safety Management is a professional association for health and safety practitioners, operating a team of 2000, across 14 branches nationwide. The organisation is a trusted authority for the health and safety profession in New Zealand, representing the interests of its members at both industry and Government level and supporting growth and development in the sector. For us it's a great networking opportunity, to be part of their extensive group of professionals, to learn from them and in return offer our knowledge and expertise in the workplace traffic space. We were thrilled to be a part of their recent Christchurch conference: Sharing Solutions for a Stronger Future.

