



TRU-GARD™ MAKING WORKPLACES SAFER – SPRING 2021

We are back up and running after our second major Covid-19 lockdown in the deep south and we really do count ourselves lucky. While businesses across New Zealand, Australia and the rest of the world have endured longer, more severe lockdowns than we have, we can only thank our geographical good fortune that we are in one of the last places on earth that Covid can get to. Because of this we normally have a head-start over the virus and can shut it down before it even reaches us, so we get back to work more quickly and carry on with our real goal – making workplaces safer! Here's our latest news for Spring 2021.

It's not rocket science - some things just need protection!

No matter how carefully placed your above-ground petrol tanks are, by their very nature they are at risk from impact by vehicles.

Petrol itself is an everyday commodity and it's easy to forget how dangerous it is. When it's involved in an accident, it can easily catch fire and cause explosions, severe burns or death.

Any public business or private enterprise storing petroleum must consider the risks of vehicle impact and take all necessary steps to avoid disaster.



For this above-ground tank, we recommended Tru-Gard™ Standard Bollards at the business end where vehicles frequently pull up to re-fuel. These are slimline bollards, which provide the necessary impact-resistance while keeping a subtle and unobtrusive profile, well out of the way of the functional purpose of the tank. Tru-Gard™ Large or Extra Large Bollards would also serve the same purpose, however they do require a little more room on the surrounding concrete base, so the site can often dictate the size choice. Tru-Gard™ Standard Bollards have been fully impact-tested and meet AS/NZS 1170.1, 3.8, standards for car parks, so are more than adequate. Similarly, we have a range of barrier options to protect the long sides of the tank. A happy medium is the 610-1 configuration used here. This option installs 610mmH posts with one barrier rail, which provides excellent protection, whilst remaining inconspicuous and not creating access difficulties. (Depending on a tank's location and the vehicle risk factors around it, we may also suggest 610-2, 910-2 or even 910-3 configurations for added peace of mind, if required by the client).

Protecting dangerous goods with Tru-Gard™ is in everyone's best interests. If you have concerns over petroleum storage, don't hesitate to get in touch with us for advice.

Find out more about: [Tru-Gard™ Safety Barrier](#) and [Tru-Gard™ Safety Bollards](#)



The Tru-Gard™ client journey in just 3 working days!

Here's an example of how quickly we can bring your workplace traffic safety up to scratch.

We recently installed an order for 12 large galvanised bollards at the entranceway of a local Harvey Norman warehouse and customer pick-up zone. From the moment of initial contact, we were able to have the product installed and the job completed within 3 working days.

- **Day One:** we hosted our client at our premises, introducing them to our products and giving them a tour of our manufacturing plant and showroom. Later that same day they phoned to thank us for the tour and confirm they wanted to install our bollards on site. We then visited their site for a measure-up that afternoon.
- **Day Two:** we provided our quote to the client, which they accepted immediately.
- **Day Three:** our installation manager took the stock from our warehouse to the client's site and completed the installation. Job done – happy customer!



New Tru-Gard™ products installed at local meat processing factory

This is the first project in which we applied our new Tru-Gard™ telescopic gate to a flat surface using our newly designed wall-mounting bracket. In this case, the gate was attached directly to an I-beam at the corner of a building at a Silver Fern Farms meat processing plant.

Historically, the most popular way to install a Tru-Gard™ gate was to mount the hinge side to a Tru-Gard™ mounting post (the same type of post as seen on the opposite side of this gate). But recently we have received a growing number of enquiries for gates to be installed in tight areas and attached directly onto existing infrastructure. So we developed this mounting bracket for flat surfaces and it works a treat!

The Tru-Gard™ telescopic gate is designed to provide a variable width by extending to fully cover the maximum space. The gate will range from 800mmW to 1400mmW, which is based on our research of the average space available for personnel gates at most sites. Once optimum coverage is achieved, screws can fix the sliding section in place and secure the precise width. Find out more: [Tru-Gard™ Accessories](#)



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Have you met Connor Ross? Our industrious Tru-Gard™ Estimator

Otago born and bred Connor Ross is right at home in the Tru-Bilt Dunedin Office, where he started working as our Junior Estimator in January 2018. The clever King's High School alumnus developed an early interest in building and architecture and went on to study Quantity Surveying and Construction Management at Otago Polytechnic for two years. Connor's passion for the field intensified and he knew he'd found his calling when he attained two national diplomas with ease. We were thrilled when Connor agreed to join the Tru-Bilt team.



In the Tru-Bilt office, Connor is kept busy doing a range of project costings for incoming sales enquiries and tenders. He works with the new Tru-Gard™ Configurator to create site impressions and give our clients a clear vision of how their premises will benefit from the installation of our proposed safety measures.

Connor is a well-respected team member whose diligent and reliable nature makes him a pleasure to work alongside, and both colleagues and clients alike find him competent and efficient to deal with. He sometimes even answers the phone here at Tru-Bilt, so you may have spoken to the man himself. If you do in future, be sure to say hello and get a first-hand account of his meticulous and cooperative work ethic.

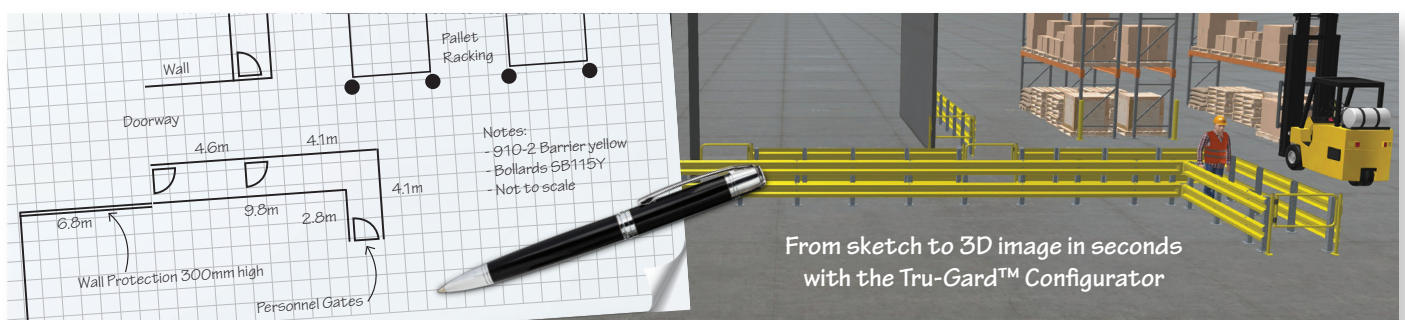
NEW! Tru-Gard™ Configurator – our investment towards a better client experience

We now have the technology to bring your vision to life! Our new Tru-Gard™ Configurator will help turn your ideas into a visible plan with 3D visual effects and personalised illustrations. The power of automation gives us the ability to digitally display all Tru-Gard™ products through simulated reality. This includes the added bonus of full 3D rotation in every possible direction and perspective enhancement to give you a feel for the quality, structure and detail. We can also incorporate the product graphics into a visual representation of your site so that you can picture the end result. Once your design is complete, a full bill of materials is generated as well as a price quote.

Tell us about your project today – and we'll give you:

- A unique 3D experience
- Realistic diagrams built to scale
- Personalised site plans
- Fast designs returned in real time
- An automated bill of materials
- A simple ordering process

[Watch our Tru-Gard™ Configurator demonstration video!](#)



Tru-Gard™ making workplaces safer

Getting back up and running from Covid Alert Level 3 and onwards

From 1st September our Dunedin manufacturing plant entered Covid Alert Level 3, meaning we were able to get back to the grindstone, producing our Tru-Gard™ steel safety products and fulfilling existing orders. While our clients were also getting back to work and re-associating themselves with Level 3 rules and regulations, we used the slightly quieter period to get ahead of the game on production, boosting our stock in store.

With most Tru-Gard™ items now fully stocked and ready to go, this puts us in an ideal position to be able to offer faster than ever lead times. An order made today, could very well be on the road within 24 hours, and you could have your workplace safety zones up and running within a week. Why not give us a call right now and see what can be done? NZ: 0800 144 999 | AU: 1800 144 888



2021 Expos – it's all gone south for the remainder of the year

After a bumper start to the year, being able to exhibit our products at various trade shows and industry conferences, regrettably Covid-19 has stymied our remaining exhibition plans for 2021. We were all set to attend the Workplace Health & Safety Show in Sydney during September, however due to the horror outbreak in New South Wales over the last few months, there was no option but to cancel it. So we have rescheduled to the Melbourne show in May 2022 instead.

Furthermore, due to the recent cluster of Delta cases emerging in New Zealand, the organisers of Auckland's National Safety Show had to make the difficult decision of postponing this until next year as well. Originally scheduled to commence 3rd November 2021 at ASB Showgrounds, it is now planned for June 2022. For now, the only place you can see Tru-Gard™ products on display is at our on-site showroom in Dunedin.



Did you know? Tru-Gard™ Bollards do not require concrete filler!

Some safety equipment suppliers are adamant that bollards are stronger when filled with concrete. Here at Tru-Bilt, we'd prefer you did not take that approach. Tru-Gard™ Bollards are constructed from solid, 5mm thick steel piping and are secured using top quality screw bolts. They have been impact-tested by independent engineers and are compliant with AS/NZS structural standards, 1170.1 S3.8. This certification guarantees ample resilience, so rest assured they are entirely effective just as they are. Watch Tru-Bilt GM Mark Taylor explain, using highly scientific methods, how concrete filler could actually make Tru-Gard™ Bollards less effective. [Watch now!](#)



CC: Hello, Mark here from Tru-Bilt...

