

TRU-GARD™ MAKING WORKPLACES SAFER – WINTER 2021

Boy, what a cracking winter so far – in more ways than one! Not only are we getting some legendary Dunedin temperatures already, but we're also working on some legendary Tru-GardTM projects as well! There's a lot of exciting work both in the pipeline and just being finalised. We are loving the challenge of 'making workplaces safer', it's such a rewarding goal and very satisfying to know that we're so good at it. Check out all our news for the chilly season.

Watch the edge! Tru-Gard™ Hand Rails prevent nasty falls at this Auckland work site

Even a tumble from a short height is going to do you some damage! A moment's distraction and you could really hurt yourself by falling from what seems like an insignificant platform. That was one such hazard identified on site at this steel manufacturing business. In their case, they identified the risk around this raised concrete platform, which workers frequently access to inspect and maintain the production machinery. The company decided they needed a Tru-GardTM Hand Rail System to provide safety for people who work on the platform, often looking up rather than down, therefore being at risk of accidently falling off the side.

This is a custom version of our standard Tru-Gard™ Hand Rail System, with three railings fixed to side-mounted support posts, plus a toe-board to prevent a person's feet slipping through and over the edge. The added bonus of the toe board is that it can catch tools or other items that might accidentally fall or be kicked off the edge during normal work activity.

Tru-GardTM Hand Rail is a multi-functional product for applying high-visibility safety measures to areas of pedestrian risk. The safety yellow colour is hard to miss, even from the corner of your eye, and the rails provide gripping options on slippery pathways and platforms. You have the option of flat-mounted or side-mounted posts, the latter are visible here and make installation on raised areas simple.

Find out more: Tru-Gard™ Hand Rail









Here's a run of Tru-Gard™ Certified Barrier that can stop a truck!

This is an example of our highest-rated 910-3E Tru-Gard™ Barrier System recently installed at a Blenheim winery. This site has large transport trucks calling on a daily basis, using the ramps to uplift vast quantities of wine. Company management recognised the potential risk to the staff on site should a truck accidentally roll down the ramp and hit someone. And, as seen in the photos, they also have a range of high-value tanks and other equipment in the vicinity, similarly requiring protection against wayward vehicles.



This configuration of galvanised Tru-Gard™ Barrier at 910mm high with three rows of barrier rails is fixed to a concrete foundation with full-strength end posts every 1100mm. Tru-Gard™ end posts are fixed to the ground with six screw bolts (rather than the usual four on standard support posts), hence the higher level of strength. This 910-E formation is designed to stop a 23-ton vehicle travelling at 11.5kmh and impacting at 25 degrees – it's the strongest you can get! Want to know more? Visit the web page: <u>Tru-Gard™ Safety Barrier</u>

Tru-Gard™ installed in Dubai – a proud moment for the Tru-Bilt team!

In our Autumn newsletter we brought you the story of our first container of Tru-Gard™ products departing on its way to Mina Rashid, Dubai. That container has now arrived at its destination and has been unpacked and distributed to the relevant work site.

Local installers are now busy getting the safety barrier, bollards and other safety equipment set up in the food packaging plant it was purchased for.

The economy of the United Arab Emirates is the fourth largest in the Middle East with a GDP of US\$421 billion (AED 1.5 trillion) in 2020. The sheer scale of industry in the massive hub of Dubai is mind-boggling for a small kiwi business like us, but in terms of potential demand for quality steel safety systems – we're in boots and all!









Another string in our bow - we can now add powder-coating to our list of skills!

One of our biggest and proudest achievements of the year so far is becoming self-sufficient in the powder-coating realm. We came across an exciting opportunity to purchase our very own powder-coating machinery, which gives us the ability to apply the safety yellow colour to our own products in-house. This gives us the advantage of pushing orders through more quickly and being able to offer faster lead times to our clients. It has been a huge learning curve for members of our production team, many of whom have learned the process during the past few months and now have new levels of expertise to apply here at Tru-Bilt Industries. Great result!



CPD accreditation – we are approved providers – get 10 NZRAB points now!

The NZ Registered Architects Board is required by law to confirm every five years that all registered architects are competent. To assist them meet this requirement, a Continuing Professional Development (CPD) framework is available to those architects. We looked into it further and became aware of the opportunity to educate architects about our products via this CPD accreditation system. By creating an informational presentation, which has been signed off by the NZRAB board, we are now able to take part



in this official teaching process. Architects who sign on for our 1 hour training course on the importance of Tru-GardTM Certified Safety Barrier in the workplace, will receive 10 points towards their annual requirement. It's a win-win situation!

Hard work pays off with new qualifications and professional know-how.

We are very proud of our lads Tim Ellis and Shaun Hinson for completing their National Certificate in Engineering: Fabrication Level 4, which they carried out over the course of 3 years and 6,000 hours of hard work!

It was a thrill to welcome Peter, the local representative of Competenz, who came to our office and awarded these guys with their certificates.

Competenz is a multi-sector industry training organisation (ITO) that looks after the training needs of a variety of trade industries, including engineering and materials manufacturing.





2021 Expos - a fantastic change from the 2020 lockdown era - we love seeing people!

We're really enjoying seeing a range of industry representatives at various health & safety conferences and expos this year. After going for a year without the opportunity to get in front of people, doing so now is a welcome reminder of how good it is to talk face to face with people and let them know the benefits of introducing Tru-Gard™ to their workplace traffic management plans. We have attended two good shows during June 2021: the Safeguard National Health & Safety Conference & Expo in Auckland, and the NZISM Health, Safety & Wellbeing Expo in Invercargill. Both were great networking events for us, and from what we can see, there is great positivity in both the industry and the economy. Exciting times ahead!





Protect all the assets you can - it's the little things that count!

Did you know that smashed downpipes cost businesses thousands of dollars every year? They must be one of the most exposed, yet most overlooked, chattels on a building. We see it time and time again, a vehicle gets too close to the premises' walls and accidentally side-swipes a downpipe, breaking the fragile material and rendering it useless. And if you've ever had to replace a downpipe, you'll know how painful it is, both in terms of unnecessary work and exorbitant cost.

Did you also know that one of the handiest steel products we manufacture is the Tru-GardTM Downpipe Protector? Subtle in a galvanised steel finish (like the one pictured), or high-vis when powder-coated in 'safety yellow' – the choice is yours!

Find out more on our website: Tru-Gard™ Downpipe Protectors



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